

FRIED PRODUCTS COMPANY

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May 23, 1977

B.J.Hart
c/o Stereo Supplies
95 Turbot St.
Brisbane, Queensland
AUSTRALIA

Dear Mr.Hart,

I have your letter of 18 May. A bound copy of the Newsletters has just been sent to you by air mail.

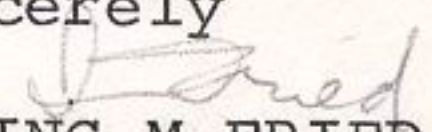
Please get the enclosed invitation to my old friend, Alex Encel.

Jordan-Watts: Read about them in Newsletter 5! I brought them over here back 1965-ish. Les Watts remains a friend; Ted has gone on to bankrupt several companies, including Audio & Design (his titanium cone speakers); and he thinks I sabotaged his efforts!

The R/II crossover is \$50 each to the customer, U.S., \$25 to the dealer. If you want a pair, we will send them to you by air parcel for \$25 each plus postage, which should be \$5.00 to \$7.50 for each.

Concerning who is truthful and who is just promoting: I would say that the industry is 85% nonsense, 10% undecided, and 5% seriously pursuing the "ineluctable laws of physics". I made just this point in lectures last week in the midwest U.S. Interestingly, you are not alone--most of the listeners agreed that they felt the industry had become a "rip-off".

Sincerely


IRVING M.FRIED

Encl.Invitation, Rev.